

Session #6: Your Strategic Plan for Growth, Investment, Finance & Retirement

In this Session you will...

- Gain a sense of some of the different types of Financing available to farms in Maine
- Understand what Lenders look for in a good Loan Application
- Understand how to set Goals for the amount of Equity you want to accumulate, by when, and how to go about achieving your Strategic Goals

9:00 - 9:30AM	Equity, Revisited <ul style="list-style-type: none">• Equity Becomes More Important the Closer You Get to Retirement• How Much Equity Do You Need• How to Build Equity Exit Strategies
9:30 - 12:00 PM	Group Activity: Mock Consult - Build Equity and Exit Strategies for 3 Farms
12:00 - 12:30	Lunch
12:30 - 1:45	Lender Panel
	<ul style="list-style-type: none">• Coastal Enterprises, Inc. (CEI)
	<ul style="list-style-type: none">• Farm Credit East
	<ul style="list-style-type: none">• Slow Money Maine
	<ul style="list-style-type: none">• USDA - Farm Service Agency (FSA)
	<ul style="list-style-type: none">• Finance Authority of Maine (FAME)
1:45 - 2:00	Break
2:00 - 3:30	Business Plan Presentations
3:30-4:00	Wrapup and Debrief

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Wednesday, February 27th, 2019 – Kennebec Valley Community College



Farm CFO for hire
Cost Analysis / Market Development
Crop Planning / Bookkeeping

